

CLOUD PLATFORM

BULPROS



ABOUT BULPROS

BULPROS

BULPROS

- Software development
- Infrastructure and Cloud
- BPO

BULPROS GROUP OF COMPANIES

The BULPROS group of companies consists of several subsidiaries and affiliates specialized in:



- Collaboration
- Big Data
- IoT



- Email Security
- Workflow Management
- Data Leakage Prevention



- B2B
- Telemarketing
- Telesales



- E2E Business Solutions
- Dynamics CRM & ERP
- PowerBI



- Enterprise Architecture
- Enterprise Integration
- Middleware

Truly Global



- 900+ employees
- Offices in the US, Canada, UK, Germany, Poland and Bulgaria (HQ)
- Access to 1000+ IT experts and consultants through our strategic partner network

ABOUT BULPROS

Leading European IT Solutions & Services provider.

BULPROS



Specialized in Cloud, Security and Digital Transformation



Focus on Technology and Telecommunications, Financial Services and Insurance, and Healthcare



Successfully partnering with Fortune 500 IT companies



ABOUT BULPROS

BULPROS is recognized as one of the fastest growing companies

BULPROS

Deloitte.
Technology Fast500

Deloitte Technology Fast 500 in EMEA

50 | Technology
Fast 50
2015 CENTRAL EUROPE

Deloitte Technology Fast 50 in CE

FT 1000
FINANCIAL TIMES
Europe's Fastest
Growing Companies

FT 1000 Europe's Fastest Growing
Companies



Inc. 5000 List of Fastest-Growing Private
Companies



Best Innovation for Commerce and Brands 2017



Innovation in Technology 2017 &
Outsourcing Service Provider 2017



IT Project of 2017

PARTNERSHIPS & CERTIFICATIONS

The BULPROS group of companies has established successful customer and partner relations including Fortune 500 IT companies.

BULPROS



Gold Application Development
Silver Cloud Platform



OUR CLOUD PLATFORM GOAL

Provide **public, private, hybrid cloud** scenarios and services to empower **mid and large businesses** in their digital transformation



PRODUCTS, SERVICES AND BENEFITS

PRODUCT MATRIX

| Product | Category | Cloud Type |
|---|--------------------------------|-----------------|
| Virtual Machine | IaaS Basic | Public, Private |
| STaaS | IaaS Basic | Public, Private |
| LaaS | IaaS Advanced | Public, Private |
| FSaaS | IaaS Advanced | Public, Private |
| BaaS / DRaaS | IaaS Advanced | Public, Private |
| NLB / Firewall / Reverse Proxy | IaaS Advanced | Public, Private |
| VPNaaS | IaaS Advanced | Public, Private |
| Network Management | IaaS Advanced | Public, Private |
| DBaaS | PaaS Basic | Public, Private |
| WAaaS | PaaS Basic | Public, Private |
| CiB | All categories | Private |
| Azure Services Integration (Azure Hybrid) | Hybrid Connectivity with Azure | Public, Private |

IaaS Basic

Use plain and simple IT services... That any techie cannot live without. Don't be bothered with concerns about data's location or the timeframe – get it right away, from within your datacenter, securely. Just as if your IT provided it, but without the need of a service request – and the respective time offset.

Virtual Machines

- Manage own checkpoint tree
- Create guest clusters
- View historical performance and availability data
- KVM via Console and Remote Desktop

Storage as a Service

- Access cloud storage over iSCSI
- Manage own disks/LUNs
- Manage snapshots for own disks/LUNs
- Possibility for MPIO



- ✓ Receive root VM access
- ✓ Receive full control of resources
- ✓ Have a possibility for BYOX (VM, Template, VHD, ISO, Network)
- ✓ Optimize licensing costs

IaaS Advanced, 1/2

Get your hands on advanced infrastructure services without explicit knowledge for setting them up and managing their sophisticated capabilities, often leading to misconfigured products and features. Design and deploy your multi-tiered app in a few clicks. And don't be afraid of losing access to your important files – we have them covered.

Landscape as a Service

- Deploy landscape based on template
- Manage multiple VMs and their network as a single entity
- Scale-out a landscape tier

File Server as a Service

- Manage own shares
- Manage shares and folders security
- Set share quotas
- Set screening rules and alerts

Backup and DR as a Service

- Manage selection list and schedule
- Define backup types
- Single item restore – whole VM, VHD, single file



- ✓ Manage advanced workload topologies as a single entity
- ✓ Automatically scale out a service tier when performance is needed or -in for costs reduction
- ✓ Control security and types of stored content
- ✓ Use enterprise-grade backup service

IaaS Advanced, 2/2

Extend your environment in the cloud. Consume cloud services as if they were part of your network, directly over the internet via an encrypted channel or over a traditional VPN. Configure bandwidth shaping, traffic prioritization and security rules without any additional investment in hardware or software.

NLB / Firewall / Reverse Proxy

- Define load-balancing rules, configure sticky sessions
- Configure inbound/outbound rules
- Get SSL/TLS offloading and caching

VPN as a Service

- Manage users and groups
- Configure VPN protocols
- Configure advanced security features

Network Management

- Manage bandwidth and metering plan
- Configure shaping and QoS
- Configure advanced routing and NAT relationships



- ✓ Tightly integrate with your environment
- ✓ Provide capability for working anywhere, anytime
- ✓ Manage advanced network features
- ✓ Based on leading network security solutions

Cloud in a Box / Own Private Cloud

You are interested in the cloud concept but have some security concerns with your data being managed by a third party? Or you don't like accessing it over the internet? Or you are worried about sharing the same infrastructure with your competitors? Enter our private offerings – Cloud in a Box (CiB) and Own Private Cloud.

Cloud in a Box

- Select from several predefined solution architectures
- Get lightning-fast implementation – 6-9 months
- Get optimized cost

Own Private Cloud

- Provide your specific business requirements
- Choose your own compute and storage
- Get expert-level solution architecture and implementation



- ✓ Tailored private cloud
- ✓ Optimized cost
- ✓ Minimized delivery time
- ✓ Expert-level solution design

Additional Products

You have a traditional, single-tenant LoB app, that you want running in the cloud? Or you are developing a custom application, that you want to provide in a multi-tenant scenario? In any case, you need to use Azure Media Services or Hadoop? You've come to the right place.

Azure Hybrid

- Subscribe for Azure services through BCP SSP
- Consume Azure services from within BCP
- Control where your data resides

Hosted Solutions

- Consume any product as a managed service
- Migrate existing data to and from BCP
- Manage day-to-day admin tasks

Software as a Service

- Custom built applications
- Access from any location
- No license and/or hardware costs
- Scalable and elastic



- ✓ Provides platform for both existing products and custom applications
- ✓ Designed for hybrid connectivity with Azure
- ✓ Designed for security and tenant isolation
- ✓ Provides managed service

Common Principles and Services

The BCP architecture is based on the same common design principles which are shared among all products and services. While security and availability are the ones at the top, we've not forgotten usability and business features. And we wrap it up with enterprise-class consulting, managed and support services.



KEY ADVANTAGES

- ✓ Security
- ✓ Self-Service
- ✓ BYOX - anything
- ✓ SLA: 99%, MTTN: 20 min, MTRS: 4 hrs
- ✓ Advanced Billing, Chargeback, Showback
- ✓ Elasticity and Scalability
- ✓ High Performance
- ✓ High Availability and Disaster Recovery



SERVICE SCOPE

- On premise and Azure to BCP migrations (and vice versa)
- Private and hybrid cloud projects
- Standard support services
- Premium support services



Reuterweg 49 | 5th floor | 60323 Frankfurt am Main | Germany

T +49 176 24009522

Contact person: Frank Poelcz

@ frank.poelcz@bulpros.com



2570 N 1st St. | Suite 208 | San Jose | CA 95131

T + 1 310 595 87 74

Contact person: Alexander Tzonev

@ alexander.tzonev@bulpros.com



**Mladost 4 | Business Park Sofia | build. 4 | fl. 5
Sofia 1766 | Bulgaria**

T + 359 2 489 57 24

Contact person: Radoslav Bratanov

@ radoslav.bratanov@bulpros.com

CONTACTS